

State Government Relations Group



H. THEODORE GRINDAL

Ted Grindal is the Partner in Charge of Lockridge Grindal Nauen's (LGN) government relations practice. For over the past 30 years, he has led Minnesota's largest and premiere government relations team with offices in Minnesota, North Dakota, and Washington, D.C. offering state government relations, federal government relations, local government relations and communications and grassroots advocacy services to corporations, trade associations, municipalities, and non-profit organizations and associations.

Under Mr. Grindal's leadership, LGN's seasoned and politically-diverse government relations team has built its reputation for being knowledgeable, trustworthy, and politically savvy. Mr. Grindal focuses on strong, long-term personal connections with lawmakers and staff and leverages those for a successful record in helping shape clients' industry-specific objectives with government relations and public affairs strategies.

Mr. Grindal has been recognized as one of Minnesota's top eight lobbyists by the Minneapolis Star Tribune and also named one of the 10 most influential lobbyists in Minnesota by Minneapolis-based *CityPages*. In addition, he has been honored by inclusion in *The Best Lawyers in America* for health care law and has been named a "Super Lawyer" by the *Minnesota Law & Politics* for government relations for numerous years. He was also selected by Minnesota attorneys for the Guidebook of Law and Leading Attorneys in Minnesota for health care and government relations. He has been named by *Minnesota Physician* as one of Minnesota's "100 Most Influential Health Care Leaders" several times. In 2016, he was named by Twin Cities Business Magazine as one of 100 "People to Know" in Minnesota.

Mr. Grindal belongs to the Minnesota Government Relations Council, the American Health Lawyers Association, and the American Society of Medical Association Counsel. He currently serves on the board of directors of the Minnesota Private College Council and the Board of Governors of the Minikahda Club. Previously, he served on board of regents for Augsburg College, and chaired that board for two years. In addition, he served on the board of directors of the Evangelical Lutheran Good Samaritan Society and chaired the board for two years. He has also served on the boards of the Minnesota Center for Arts Education, the International Hearing Foundation, The Minikahda Club, Prairie Lutheran Church Council, and the Norwegian American Historical Association.

After graduating from the University of Minnesota Law School, Mr. Grindal served in the Minnesota Attorney General's office as a Special Assistant Attorney General before joining Lockridge Grindal Nauen. He lives in Minneapolis with his wife and has two grown sons.

State Government Relations Group



REBECCA J. KANNINEN

Ms. Kanninen leads the firm's Minnesota-based lobbying team as Partner in Charge of State Government Affairs. With more than 18 years of government relations experience at LGN, she is known at the Minnesota State Capitol as a leader and bipartisan political strategist who is well-respected for her thoughtful approach to positively position the firm's clients for success.

As partner at LGN, she advises some of the state's largest corporations and trade associations on reputation management, political profile, government relations services and public affairs campaigns. Ms. Kanninen manages her practice area's business development plans and strategies to provide comprehensive services to clients. Her government relations work focuses on the areas of energy, telecommunications, technology, insurance, general business, labor management, and election law, and has translated into many successful policy initiatives on behalf of the firm's clients. Her legal practice focuses on campaign finance and election law.

Prior to joining LGN in 1999, she gained considerable knowledge of the legislative process and participants working as committee staff in the Minnesota State Senate and the Wisconsin State Legislature.

Ms. Kanninen was named one of the top 50 Women in Business by the Minneapolis/St. Paul Business Journal in 2014. She currently serves on the St. Paul Chamber of Commerce PAC board, the William Mitchell Alumni board and is a long-time member of the Minnesota Government Relations Council and the Public Affairs Council. She is active in supporting the Minnesota's art community and mentoring young professions interested in Government Affairs as part of the William Mitchell College of Law mentor-mentee program.

She received a B.A. in English from the University of Wisconsin-Madison, a J.D. from William Mitchell College of Law, and was admitted to practice law in Minnesota in 2013.

State Government Relations Group



DANIEL G. LARSON

Dan Larson is the Director of State and Local Government Affairs at Lockridge Grindal Nauen. Mr. Larson provides leadership, management, and oversight of the firm's state government relations team, which is one of the largest and most politically diverse in Minnesota.

Mr. Larson has 13 years with the firm and is an expert in strategic advocacy and the legislative process. He brings over 30 years of experience in government, civic participation, and politics. He demonstrates a keen understanding of taxes, public health, technology, economic development, labor, pensions, and issues faced by tribal governments.

Prior to joining the firm, Mr. Larson served as a member of the Minnesota Legislature for 10 years. He was first elected in 1998 and served stints in both the Minnesota House and Senate. His tenure in the legislature included leadership roles on the Senate Taxes Committee, Subcommittee on Elections, and the House Transportation Committee. In addition, Mr. Larson served on the Legislative Audit Commission, the Legislative Commission on Pensions and Retirement, and was a member of the Minnesota Amateur Sports Commission.

Mr. Larson has close working relationships with members of the legislature, the Governor's office and administration, as well as city and county officials. Mr. Larson represents two of the largest tribes in the state of Minnesota and has successfully lobbied for tribe-specific initiatives. He also has extensive experience working on behalf of building trades unions.

In 2016, Mr. Larson became certified as a White Belt in Legal Lean Sigma and Project Management. He is interested topics like leadership development, process improvement and innovative approaches to project management. Frameworks that integrate unparalleled teamwork and communication in pursuit of developing best practices and increased efficiencies for clients.

Additionally, Mr. Larson is a former member of the American Cancer Society Leadership Board for Minnesota. As a cancer survivor, he was the inspiration for the creation of the Anti-Cancer Caucus and laid the foundation for its success. Mr. Larson has also been formally recognized by the public health community for his work on anti-smoking efforts in the state.

State Government Relations Team



ANN LENCZEWSKI

A highly-regarded leader in Minnesota politics for more than twenty years, Ann Lenczewski assists Lockridge Grindal Nauen government relations clients on a broad range of issues, including tax policy, local government matters, and political strategy.

Ms. Lenczewski has earned a reputation as a smart, deeply knowledgeable, and effective leader in her many roles in state and local government. Ms. Lenczewski's unique expertise in tax policy and its interaction across state, county, and municipal governments – together with her unparalleled political savvy – is an asset to Lockridge Grindal Nauen's government relations clients.

Ms. Lenczewski has served in the Minnesota House of Representatives since 1999 and became known for her moderate, practical voice as chair of the Tax Committee. Prior to her service in state government, Ms. Lenczewski was twice elected to the Bloomington City Council and also served on the Bloomington Chamber of Commerce Board.

Ms. Lenczewski is a graduate of the College of St. Benedict and completed graduate work at Humphrey Institute of Public Affairs at the University of Minnesota.

State Government Relations Team



ANGELA HUSS

Angela Huss is a part of the firm's state government relations team and works with clients on local government matters and communications and grassroots advocacy efforts.

Prior to joining LGN, Ms. Huss worked in a variety of grassroots and political campaign roles. Most recently, she worked for Congressman Erik Paulsen as the District Outreach Coordinator in his Minnesota office. She was responsible for developing and maintaining relationships between the Paulsen office and community leaders and organizations.

Ms. Huss also played key roles in two of Congressman Paulsen's re-election campaigns – as the Political Director and the Field Office Manager respectively. During the 2014 election cycle, Ms. Huss worked for the Republican Party of Minnesota as their Youth Outreach Coordinator where she engaged thousands of young voters and recruited college students to volunteer in Minnesota House races across the state. Through her political involvement, she has cultivated a strong and diverse network of political and business leaders.

Currently, Ms. Huss serves on the Board of Directors of the Women LEAD MN PAC. She is a native of Fairmont, MN and graduated with a Bachelor of Arts in Entrepreneurship from the University of St. Thomas.

State Government Relations Team



JESSICA LINDEEN

Jessica Lindeen joined the Lockgride Grindal Nauen team in the fall of 2016. Since joining the firm, Ms. Lindeen has focused on healthcare, labor, and issues impacting tribal governments. Her extensive knowledge and experience navigating these complex issue areas makes her an important resource for firm clients. Known as a solutions-oriented thinker, she takes a creative approach towards identifying challenges and opportunities in the legislative process. Her strong communication skills ensure the process is accessible and transparent for firm clients.

Ms. Lindeen brings a diverse background of government relations and campaign experiences to the Lockridge Grindal Nauen team. Prior to her work in government relations, she spent multiple election cycles on the campaign trail working on congressional campaigns, as well as state-based issue and constitutional amendment campaigns, where she gained considerable knowledge of Minnesota's political landscape.

Ms. Lindeen graduated with a Bachelor of Arts in Political Science from the University of Iowa. As a part of her undergraduate work, she studied abroad at Saint Louis University in Madrid, Spain.

State Government Relations Team



KEVIN MATZEK

Kevin J. Matzek is a highly-regarded political and policy professional with 19 years of experience in and around state government. As the Chief of Staff for the Senate Republican Caucus for eight years, Mr. Matzek led the execution of the caucus's legislative agenda, developed policy expertise on a wide variety of issues, and oversaw campaign efforts that resulted in the caucus winning the majority in the 2016 election.

Prior to becoming Chief of Staff, Mr. Matzek served as Legislative Director for the Senate Republican Caucus. Previously, he worked for the Minnesota House Republican Caucus for seven years in key positions including as Chief of Staff and as the Committee Administrator for two different committees – the House Ways and Means Committee and the House Public Safety Policy & Finance Committee. Mr. Matzek has also worked as the Director of Government Affairs for Hospitality Minnesota.

A graduate of the University of Wisconsin-Madison, Mr. Matzek lives in Golden Valley with his wife Julie and three kids.

State Government Relations Group



NATHANIEL C. MUSSELL

Mr. Mussell is an associate with the firm's Government Relations Department and also practices in the area of health care law. Since joining the firm, Mr. Mussell has worked with physician organizations, large hospital systems, statewide non-profits, and mental health providers, to provide advice and counsel on various legislative and regulatory issues. He applies his extensive knowledge in health care policy to work closely with these organizations and other key stakeholders at the Capitol in St. Paul.

Prior to joining Lockridge Grindal Nauen he worked at the Minnesota Department of Human Services as a health care policy analyst. During law school, Mr. Mussell worked as a law clerk for the Center for Diagnostic Imaging and with the General Counsel's office at Children's Hospitals and Clinics.

Mr. Mussell also has experience working for several elected public officials. He previously worked as an intern in Representative Jim Ramstad's Washington D.C. office, as well as interning for both former State Senator Dave Knutson, and Governor Tim Pawlenty.

State Government Relations Team



CULLEN SHEEHAN

Cullen Sheehan represents clients before the Minnesota legislature on a variety of commerce, housing, education, and transportation issues. He is widely known in Minnesota and at the State Capitol for his ability to work with diverse coalitions and stakeholders to accomplish clients' goals.

Prior to joining LGN, Mr. Sheehan served in numerous capacities at the highest levels of politics and government. He served as Chief of Staff to the Minnesota Senate Republican Caucus and was instrumental in leading them to their first majority in 38 years. In addition, he served as a senior advisor to United States Senator Norm Coleman and was Coleman's campaign manager in one of the most expensive and closest Senate races in Minnesota history.

Mr. Sheehan has developed extensive national networks through his work in Republican politics. Notably, he was the Midwest Regional Political Director for the Republican National Committee and served as the Executive Director of the Republican Party of Iowa. Additionally, he has served in senior roles on numerous U.S. senatorial, congressional and gubernatorial campaigns.

Mr. Sheehan is a graduate of Saint Mary's University in Winona, Minnesota, where he earned a Bachelor of Arts degree in Political Science and minored in Public Administration. He serves on the Board of Directors for the Citizen's League, is a council member of AIPAC Minnesota and is a past Board member of Spare Key. Once a month he performs as lead singer with his part-time band, "The Most Interesting Band in the World."

State Government Relations Team



AMOS BRIGGS

Amos Briggs applies his advanced knowledge of the state's political landscape, extensive network of influential leaders at the Capitol, and deep background in policy analysis and public relations to advise firm clients on commerce, technology, education, and labor issues.

Before joining LGN, Mr. Briggs served as the Director of Communications with the Minnesota Senate DFL Caucus where he oversaw caucus media strategy on a diverse legislative agenda and served as a senior advisor to the Senate Majority Leader. Mr. Briggs previously served the Senate DFL Caucus coordinating policy research and legislative affairs, and developed a strong knowledge of the legislative process working with committee staff in the areas of state government finance, pensions, and data practices.

Prior to his career in Minnesota politics, Mr. Briggs managed political campaigns in Wisconsin. He also brings client-focused experience from the private sector where he served as project manager on implementations of electronic medical records for some of the nation's leading health care organizations. Mr. Briggs earned a B.A. in political science and anthropology from the University of Wisconsin-Madison.

State Government Relations Team



PETER GLESSING

Peter H. Glessing is an associate with the firm's state government relations team and works with clients on communications and grassroots advocacy efforts. Mr. Glessing served in a variety of key roles at the Minnesota House of Representatives for five years and brings an advanced knowledge of the state's political landscape, an extensive network of influential leaders at the Capitol, and a deep background and understanding of policy analysis and public relations. His knowledge of the legislative process and constituent relations is a tremendous asset to firm clients for communications and grassroots advocacy efforts.

During his time at the Minnesota House, Mr. Glessing served as Deputy Director of Public Affairs at the Minnesota House Republican Caucus. He oversaw the communication department's implementation of caucus media strategy on a diverse legislative agenda and served as a communications advisor to many state representatives, including the House Majority Leader. He previously served the House Republican Caucus in their constituent services department.

Mr. Glessing graduated with a Bachelors of Arts from George Washington University in Washington, D.C. and earned his J.D. from the University of St. Thomas School of Law.

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