

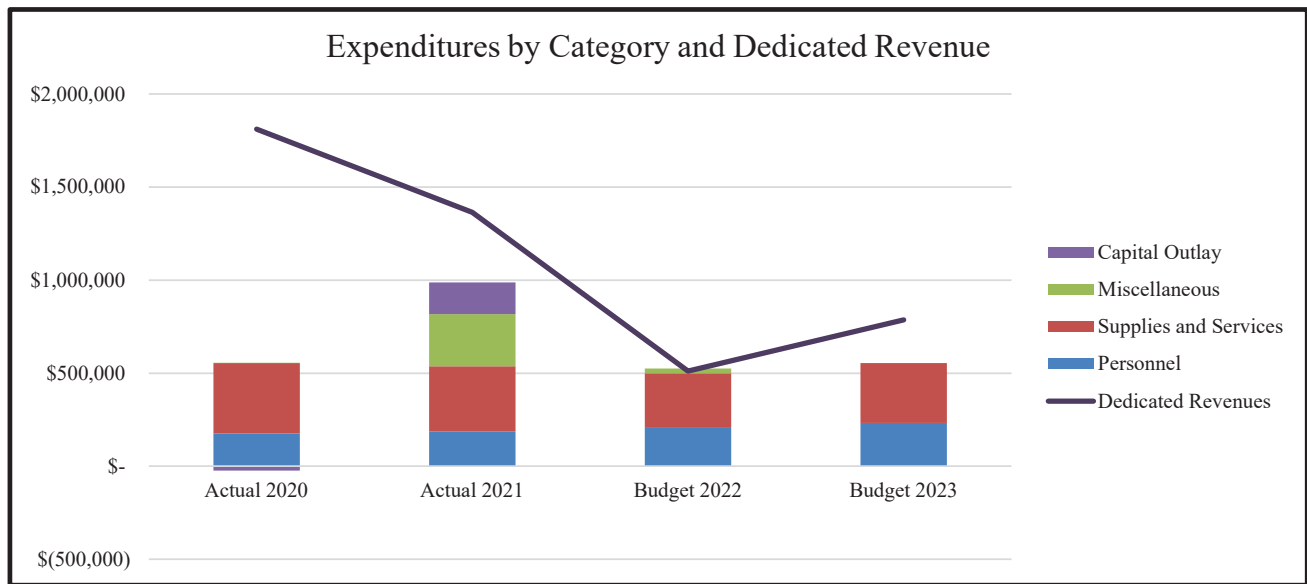


Description of Services:

The EDA does not currently constitute a separate department, but instead represents a number of services offered by the City related to economic development. These services are overseen by the Planning and Development Director with the assistance of the Economic Development Coordinator and other staff as required. The EDA Board is comprised of the City Council Members. The City Administrator is also the Executive Director of the EDA. The EDA includes a separate sub-fund for the River City Centre, in which the EDA serves as the master tenant for commercial space on the first floor.

Budget:

Expenditures by Category	Actual 2020	Actual 2021	Budget 2022	Budget 2023
Personnel	\$ 176,024	\$ 186,847	\$ 210,800	\$ 232,300
Supplies and Services	378,518	350,157	289,375	322,500
Miscellaneous	2,216	279,998	25,000	-
Capital Outlay	(23,194)	170,715	-	-
Totals	\$ 533,564	\$ 987,717	\$ 525,175	\$ 554,800
Dedicated Revenues	\$ 1,811,020	\$ 1,364,598	\$ 512,000	\$ 786,500



Key Measures:

	Actual 2020	Actual 2021	Projected 2022	Projected 2023
Number of Employees (FTEs)	1.5	1.5	1.5	1.5
Overall Improvement Value of Façade Loans	140,721	0	57,900	NA
Façade Loans Granted	50,000	0	28,000	NA
# of Façade Loans	1	0	1	NA
Grants Received for Economic Development	1	2	1	NA

Budget Impact:

Several major redevelopment projects are underway including Canterbury Park, a \$400 million mixed use development. The Southwest Development at Canterbury includes the award-winning Greystone Construction headquarters, the Omry, a 147-unit luxury 55+ rental development, a new building that will house Badger Hill Brewing and Bravis Modern Street Food and a new daycare complex. Pulte is in its final phase of townhome construction at Canterbury Crossings. The Amphitheater at Canterbury received all its approvals and will begin construction in 2023 at the corner of Unbridled and CH 83. This 19,000-seat facility includes a covered seating area, lawn seating, a large plaza and adjacent parking. It will be one of the largest amphitheaters in Minnesota. Canterbury has also submitted to begin the demolition of the first phase of its existing barns and will be constructing new replacement barns and dorms starting the winter of 2022 through the 2023 and 2024 racing season.

More than a dozen entrepreneurs have been meeting for the last year discussing issues from leadership to financing to being able to pivot. Companies are largely in the manufacturing sector but also includes med tech and software. One of the companies, Steelhead Outdoors, winner of the 2021 First Stop Shop's Fast Track, relocated to an industrial space in Shakopee to streamline the production of its custom safes, which are unusual since they can be taken apart and moved when an owner moves.

Mana Brewing opened in the Deco in downtown on the first floor, becoming Shakopee's third brewer. The EDA hosted TAP2022 in September with more than 40 brewers and more than 700 attendees. People attended the event from Chicago, California, Florida, and the largest number of attendees were from Minneapolis and St. Paul. People were thrilled with downtown and filled local restaurants after the event. Prior to the main event, brewers and members of the corporate community and entrepreneurs met to talk about challenges and opportunities.

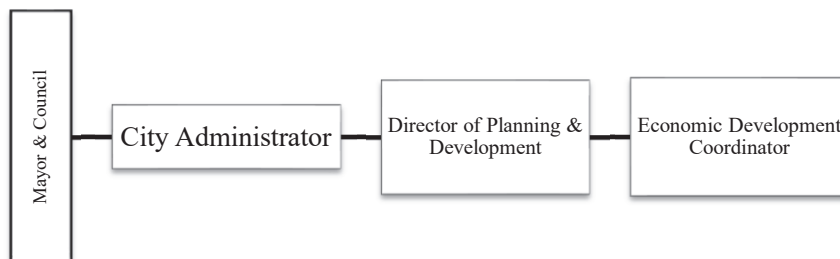
The EDA bought out the existing master lease for River City Centre to gain control of tenanting and to plan for a major renovation of the first-floor commercial space. RSP Architects, Confluence and SEH have been retained to complete design work for the retrofit that will include new storefronts, canopies, painting the building, signage, new sidewalks, and street trees. The EDA already owns the underlying ground and will be working with the Scott County CDA on the future of the building. Work is expected to begin in mid-2023.

Staff worked with OPUS Development on a major business park development in the West End that will add more than 400,000 square feet of industrial space. The project is expected to be completed in late 2023.

Hentges completed approvals for a new Shakopee office off Stagecoach Road at the former Cretex site. One of the parcels has been sold for Scott County's first CNG fueling facility for local delivery vehicles that is being developed by Clean Energy Fuels. The long-term plan is to use Renewable Natural Gas that is derived from organic waste and is not a fossil fuel.

In 2022, the EDA became the master tenant for the commercial space on River City Centre. A separate budget has been prepared in a sub-fund of the EDA to account for lease revenue and operations.

Organization Chart:



2023 Annual Budget
Company: 02190- ECONOMIC DEVELOPMENT AUTHORITY

Object Account	Actual 2020	Actual 2021	Budget 2022	Requested Budget 2023
02190 - ECONOMIC DEVELOPMENT AUTHORITY				
REVENUES:				
4011 - CURRENT PROPERTY TAX	(307,379.13)	(314,813.85)	(500,000.00)	(500,000.00)
4013 - MARKET VALUE CREDIT	(25.10)	(30.50)	0.00	0.00
4015 - FISCAL DISPARITIES	(38,369.12)	(37,095.92)	0.00	0.00
4020 - MOBIL HOME TAX	(4.09)	(3.50)	0.00	0.00
4025 - PAYMENT IN LIEU OF TAXES	(579.49)	(626.45)	0.00	0.00
4040 - AGGREGATE TAX	(0.23)	(0.25)	0.00	0.00
TAXES	(346,357.16)	(352,570.47)	(500,000.00)	(500,000.00)
LICENSES AND PERMITS	0.00	0.00	0.00	0.00
4410 - FEDERAL GRANTS	0.00	0.00	0.00	0.00
4450 - STATE GRANTS & AIDS	0.00	(332,732.00)	0.00	0.00
4490 - OTHER LOCAL GRANTS/AIDS	(29,174.00)	(218,123.99)	0.00	0.00
INTERGOVERNMENTAL	(29,174.00)	(550,855.99)	0.00	0.00
4512 - DEVELOPMENT REIMBURSEMENT	(130,000.00)	0.00	0.00	0.00
4588 - BUSINESS SUBSIDY APP FEE	(12,000.00)	0.00	(12,000.00)	0.00
4705 - ELECTRIC (SPUC)	0.00	0.00	0.00	(286,500.00)
4766 - GENERAL ADMISSIONS	0.00	0.00	0.00	0.00
CHARGES FOR SERVICES	(142,000.00)	0.00	(12,000.00)	(286,500.00)
4833 - INTEREST	(5,371.13)	(6,601.51)	0.00	0.00
4834 - CHANGE IN FAIR MARKET VALUE	(21,153.45)	18,108.73	0.00	0.00
4840 - RENTS	(4,144.71)	0.00	0.00	0.00
4850 - MISCELLANEOUS	0.00	0.00	0.00	0.00
4855 - SALE OF ASSETS	(1,262,819.80)	(472,679.20)	0.00	0.00
MISCELLANEOUS	(1,293,489.09)	(461,171.98)	0.00	0.00
REVENUES	(1,811,020.25)	(1,364,598.44)	(512,000.00)	(786,500.00)
EXPENDITURES:				
6002 - WAGES	132,454.69	138,097.33	167,900.00	186,200.00
WAGES	132,454.69	138,097.33	167,900.00	186,200.00
6122 - PERA	11,778.19	12,173.96	12,600.00	14,000.00
6124 - FICA	11,217.73	11,623.38	12,800.00	14,200.00
6135 - HEALTH	17,920.95	20,165.69	14,000.00	14,000.00
6139 - POST EMPLOYMENT HEALTH PLAN	640.50	650.31	400.00	500.00
6140 - LIFE/LTD	416.94	426.49	300.00	300.00
6145 - DENTAL	755.99	755.95	500.00	500.00
6170 - WORKERS COMPENSATION	1,039.92	1,131.06	700.00	700.00
6180 - COMPENSATED ABSENCES	(200.82)	1,822.44	1,600.00	1,900.00
BENEFITS	43,569.40	48,749.28	42,900.00	46,100.00
WAGES & BENEFITS	176,024.09	186,846.61	210,800.00	232,300.00
6202 - OPERATING SUPPLIES	0.00	850.00	0.00	1,000.00
6210 - OFFICE SUPPLIES	160.08	318.25	250.00	400.00
6213 - FOOD	0.00	248.47	300.00	2,500.00

2023 Annual Budget
Company: 02190- ECONOMIC DEVELOPMENT AUTHORITY

Object Account	Actual 2020	Actual 2021	Budget 2022	Requested Budget 2023
6310 - ATTORNEY	20,648.65	17,725.10	20,000.00	25,000.00
6312 - ENGINEERING/DESIGN CONSULTANT	0.00	0.00	20,000.00	0.00
6315 - BUILDING MAINT.	50.00	0.00	0.00	0.00
6318 - FILING FEES	204.00	0.00	0.00	0.00
6327 - OTHER PROF SERVICES	333,682.02	305,961.65	225,000.00	261,000.00
6332 - POSTAGE	121.68	0.00	100.00	0.00
6334 - TELEPHONE	18.69	18.84	25.00	0.00
6336 - PRINTING/PUBLISHING	0.00	0.00	200.00	0.00
6338 - ADVERTISING	0.00	0.00	0.00	0.00
6351 - INSURANCE PREMIUM (IS FUND)	10,800.00	10,900.00	10,700.00	17,300.00
6362 - ELECTRIC	0.00	0.00	125.00	0.00
6364 - WATER	0.00	0.00	0.00	0.00
6365 - GAS	190.14	(3.29)	0.00	0.00
6366 - SEWER	0.00	0.00	0.00	0.00
6368 - STORM	0.00	0.00	0.00	0.00
6415 - SOFTWARE-ANNUAL FEES (IS FUND)	3,699.96	3,699.96	1,800.00	1,800.00
6420 - EQUIPMENT RENT	2.36	0.00	0.00	0.00
6430 - BUILDING RENT (IS FUND)	6,000.00	6,000.00	6,500.00	6,600.00
6472 - CONFERENCE/SCHOOL/TRAINING	1,485.00	1,555.00	1,500.00	1,500.00
6475 - TRAVEL/SUBSISTENCE	0.00	634.76	1,500.00	1,500.00
6480 - DUES	1,330.00	1,724.50	1,250.00	2,000.00
6490 - SUBSCRIPTIONS/PUBLICATIONS	125.00	524.00	125.00	1,900.00
SUPPLIES AND SERVICES	378,517.58	350,157.24	289,375.00	322,500.00
6610 - AWARDS & DAMAGES	0.00	279,998.08	0.00	0.00
6620 - PROPERTY TAX/SPECIAL ASSESS	2,216.00	0.00	0.00	0.00
6640 - DESIGNATED MISCELLANEOUS	0.00	0.00	25,000.00	0.00
MISCELLANEOUS EXPENSE	2,216.00	279,998.08	25,000.00	0.00
6710 - LAND	0.00	170,715.00	0.00	0.00
6760 - IMPROVEMENTS	(23,194.00)	0.00	0.00	0.00
CAPITAL OUTLAY	(23,194.00)	170,715.00	0.00	0.00
EXPENDITURES	533,563.67	987,716.93	525,175.00	554,800.00
OTHER FINANCING:				
TRANSFERS IN	0.00	(3,700.00)	0.00	0.00
TRANSERS OUT	0.00	0.00	0.00	0.00
GAIN/LOSS ON DISPOSAL OF ASSET	0.00	0.00	0.00	0.00
OTHER FINANCING	0.00	(3,700.00)	0.00	0.00
Total 02190 - ECONOMIC DEVELOPMENT AUTHO	(1,277,456.58)	(380,581.51)	13,175.00	(231,700.00)

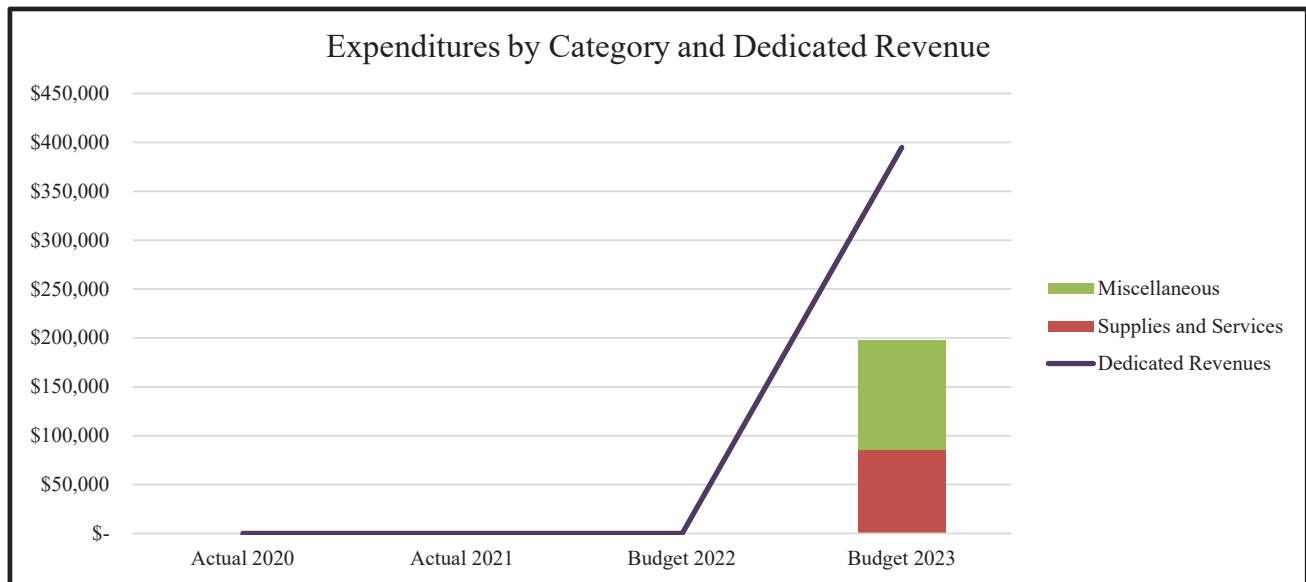


Description of Services:

The City's first full year of operation will be 2023. In August 2022, the EDA became the master tenant for the commercial space on River City Centre. The property consists of 13 tenant spaces.

Budget:

	Actual 2020	Actual 2021	Budget 2022	Budget 2023
Expenditures by Category				
Supplies and Services	-	-	-	85,750
Miscellaneous	-	-	-	112,200
Totals	\$ -	\$ -	\$ -	\$ 197,950
Dedicated Revenues	\$ -	\$ -	\$ -	\$ 394,900



Key Measures:

	Actual 2020	Actual 2021	Projected 2022	Projected 2023
Tenants	0	0	12	13

Budget Impact:

The budget presented here accounts for operations only. The EDA currently has a contract with an architect for potential deferred maintenance and site improvements.

2023 Annual Budget
Company: 02300- RIVER CITY CENTRE

Object Account	Actual 2020	Actual 2021	Budget 2022	Requested Budget 2023
02300 - RIVER CITY CENTRE				
REVENUES:				
4833 - INTEREST	0.00	0.00	0.00	0.00
4841 - LEASE RENT	0.00	0.00	0.00	(380,000.00)
4842 - LEASE OPERATING CHARGE	0.00	0.00	0.00	(14,900.00)
MISCELLANEOUS	0.00	0.00	0.00	(394,900.00)
REVENUES	0.00	0.00	0.00	(394,900.00)
EXPENDITURES:				
6310 - ATTORNEY	0.00	0.00	0.00	15,000.00
6315 - BUILDING MAINT.	0.00	0.00	0.00	10,000.00
6316 - EQUIPMENT MAINTENANCE	0.00	0.00	0.00	10,000.00
6318 - FILING FEES	0.00	0.00	0.00	0.00
6326 - CLEANING SERVICES	0.00	0.00	0.00	1,650.00
6327 - OTHER PROF SERVICES	0.00	0.00	0.00	20,000.00
6352 - LIABILITY	0.00	0.00	0.00	6,200.00
6362 - ELECTRIC	0.00	0.00	0.00	10,320.00
6364 - WATER	0.00	0.00	0.00	300.00
6365 - GAS	0.00	0.00	0.00	0.00
6366 - SEWER	0.00	0.00	0.00	130.00
6367 - REFUSE	0.00	0.00	0.00	12,000.00
6368 - STORM	0.00	0.00	0.00	150.00
SUPPLIES AND SERVICES	0.00	0.00	0.00	85,750.00
6620 - PROPERTY TAX/SPECIAL ASSESS	0.00	0.00	0.00	112,200.00
MISCELLANEOUS EXPENSE	0.00	0.00	0.00	112,200.00
EXPENDITURES	0.00	0.00	0.00	197,950.00
OTHER FINANCING:				
Total 02300 - RIVER CITY CENTRE	0.00	0.00	0.00	(196,950.00)