



Apple Ford Pro Elite Commercial Center

7200 Lakeville Blvd
Lakeville, MN 55044
(952)997-5402 AppleFordPro.com

Commercial Vehicle Proposal

Prepared For:
City of Shakopee

Prepared By:
Scott D. Miller

952-997-5512 smiller@appleautos.com

2024 Transit Connect Wagon	
MSRP:	\$72,755
Dealer Discount:	\$4,795.39
Factory Rebates:	\$0
Fleet Incentives:	\$0
Vehicle Sale Price:	\$67,959.61
Upfit:	\$0.00
Aftermarket:	\$0.00
Delivery:	\$0
Number of Units:	1
Grand Total:	\$67,959.61

*Total Does Not Include Tax Title License

Company Name: City Of Shakopee
Company Address:

Contact Name: Tom Larson

Contact Phone:

Contact Email:

FIN Code: NA

Notes/Special Instructions:

Your purchase price will be \$67,959.61 less any City fleet rebates at the time of purchase.



Apple Ford Apple Valley | 7200 150th St West, Apple Valley, Minnesota, 551246961
Office: 952-431-5900 | Fax: 952-431-5912

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Client Proposal
Prepared by:
Scott Miller
Office: 952-431-5900
Date: 11/13/2023



2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)
Price Level: 415



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11/13/2023

Apple Ford Apple Valley | 7200 150th St West Apple Valley Minnesota | 551246961

2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

As Configured Vehicle

Code	Description	MSRP	Invoice
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Base Vehicle

X9C	Base Vehicle Price (X9C)	\$59,975.00	\$56,977.00
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Packages

302A	Order Code 302A	N/C	N/C
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Includes:
- Transmission: 10-Spd Automatic w/OD & SelectShift
- Includes auxiliary transmission oil cooler.
- 3.73 Limited-Slip Axle Ratio
- Tires: 235/65R16C 121/119 R AS BSW
- Wheels: 16" Silver Steel w/Exposed Lug Nuts
- Cloth Front Bucket Seats

Powertrain

99G	Engine: 3.5L EcoBoost V6	\$2,495.00	\$2,271.00
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44U	Transmission: 10-Spd Automatic w/OD & SelectShift	Included	Included
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Wheels & Tires

NONGV	GVWR: TBD	Included	Included
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Includes auxiliary transmission oil cooler.

STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included
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STDWL	Wheels: 16" Silver Steel w/Exposed Lug Nuts	Included	Included
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Seats & Seat Trim

C	Cloth Front Bucket Seats	Included	Included
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21Q	Dark Palazzo Gray Cloth Heated Bucket Seats	\$875.00	\$797.00
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Includes 10-way power driver seat with lumbar, 10-way power passenger seat with lumbar and driver and passenger armrest.

96P	15-Passenger Seats	\$1,495.00	\$1,361.00
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Includes 1st row: 2 seats, 2nd row: 3 seats, 3rd row: 3 seats, 4th row: 3 seats and 5th row: 4 seats.

Includes:
- GVWR: TBD

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As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice
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Other Options

- Dual AGM Batteries (70 Amp-hr Each)

PAINT	Monotone Paint Application	STD	STD
148WB	148" Wheelbase	STD	STD
153	Front License Plate Bracket	N/C	N/C
544	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors	N/C	N/C
68J	Extended Length Running Boards	\$655.00	\$596.00
67D	Trailer Brake Controller (TBC)	\$230.00	\$210.00
53B	Heavy-Duty Trailer Tow Package	\$485.00	\$442.00

Deletes rear tow hook. Includes 4/7 pin connector assembly and rear jumper and relay system for Backup/B+running lights. This package does not include a Trailer Brake Controller (67D). Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller and aftermarket wiring harness.

Includes:

- Tow/Haul Mode w/Trailer Wiring Prov
- Frame Mounted Hitch Receiver

92E

Privacy Glass

\$500.00

\$455.00

Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.

Includes:

- Rear-Window Defroster

66D

Front Overhead Shelf

\$75.00

\$69.00

Auxiliary Fuse Panel

Included

Included

Includes high spec interface connector.

Includes:

- Dual AGM Batteries (70 Amp-hr Each)
- Modified Vehicle Wiring System

Includes modified vehicle connections for customized wiring harness provisions.

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As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice
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53K	Modified Vehicle Wiring System	Included	Included
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41J	Intelligent Access w/Push-Button Start	\$370.00	\$336.00
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58E	Radio: AM/FM Stereo w/SYNC 4/ SiriusXM w/360L	\$850.00	\$774.00
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Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 8 speakers (4 front/4 rear).

Includes:

- Traffic Sign Recognition (TSR)
- Intelligent Speed Assist (ISA)
- Electronic Air Temperature Control

63E	Dual AGM Batteries (70 Amp-hr Each)	Included	Included
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41H	Engine Block Heater	\$75.00	\$69.00
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61C	Vehicle Maintenance Monitor	\$45.00	\$41.00
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Includes engine hour meter. Depending on the engine, this feature will display engine hour meter, oil life, oil level and tire pressure status.

67C	Uppitter Package	\$610.00	\$555.00
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Includes:

- Large Center Console
- Includes an integrated shifter, a dual cup holder and an additional storage area.
- Auxiliary Fuse Panel
- Includes high spec interface connector.
- Dual AGM Batteries (70 Amp-hr Each)
- Modified Vehicle Wiring System
- Includes modified vehicle connections for customized wiring harness provisions.

86F	2 Additional Keys (4 Total)	\$75.00	\$69.00
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61D	360-Degree Camera w/Split View	\$605.00	\$550.00
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Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.

Includes:

- Front Fog Lamps

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As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice
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Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.

- Reverse Sensing System
- Honeycomb Mesh Grille w/Chrome Surround

43B	Back Up Alarm	\$150.00	\$137.00
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Includes 102 dB(A) warning capability.

86N	Front Heavy Duty Tray	\$60.00	\$54.00
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Style Floor Mats

68B	Remote Start	\$495.00	\$451.00
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Front Black Wheel Well

15C	Front Black Wheel Well	\$295.00	\$269.00
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Liners

Fleet Options

942	Daytime Running Lights	\$45.00	\$41.00
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Requires valid FIN or dealer code.

Provides enhanced vehicle visibility during daylight conditions.

WARRANT

Fleet Customer Powertrain

Limited Warranty

Requires valid FIN code.

Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in CARS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

Emissions

425

50-State Emissions

STD

STD

System

Exterior Color

FT_02

Blue Metallic

\$200.00

\$182.00

Interior Color

CK_02

Dark Palazzo Gray w/Cloth

N/C

N/C

Front Bucket Seats

SUBTOTAL

\$70,660.00

\$66,706.00

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Price Level: 415

As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice
Destination Charge		\$2,095.00	\$2,095.00
TOTAL		\$72,755.00	\$68,801.00

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Price Level: 415

Pricing Summary - Single Vehicle

MSRP		INVOICE
<i>Vehicle Pricing</i>		
Base Vehicle Price	\$59,975.00	\$56,977.00
Options	\$10,485.00	\$9,547.00
Colors	\$200.00	\$182.00
Uppitting	\$0.00	\$0.00
Fleet Discount	\$0.00	\$0.00
Fuel Charge	\$0.00	\$81.81
Destination Charge	\$2,095.00	\$2,095.00
Total	\$72,755.00	\$68,882.81

Customer Signature

Acceptance Date

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2024 Transi-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

Major Equipment

(Based on selected options, shown at right)		As Configured Vehicle	
10-speed automatic		STANDARD VEHICLE PRICE	MSRP
		Order Code 302A	
		Transmission: 10-Spd Automatic w/OD & SelectShift	Included
		Tires: 235/65R16C 121/119 R AS BSW	Included
		Wheels: 16" Silver Steel w/Exposed Lug Nuts	Included
		Cloth Front Bucket Seats	Included
		Monotone Paint Application	STD
		148" Wheelbase	STD
		Privacy Glass	\$500.00
		Side Sensing System	STD
		Fleet Customer Powertrain Limited Warranty	N/C
		50-State Emissions System	STD
		Front Sensing System	Included
		3.73 Limited-Slip Axle Ratio	Included
		Electronic Air Temperature Control	Included
		Rear-Window Defroster	Included
		Reverse Sensing System	Included
		Front Fog Lamps	Included
		Dark Palazzo Gray w/Cloth Front Bucket Seats	N/C
* Running boards	* 16 x 6.5-inch front and rear argent steel wheels		
* Class III tow rating	* Front tires LT load rating: C		
* LT235/65RS16 AS BSW front and rear tires	* Overdrive transmission		
* Lock-up transmission	* Transmission electronic control		
* Alternator Amps: 250A	* Stainless steel single exhaust		
* All-speed ABS and driveline traction control	* Dual lead acid battery		
* Battery run down protection	* Engine block heater		
* Fuel tank capacity: 25.10 gal.	* Connected Navigation integrated navigation system with voice activation		
* 12 inch primary LCD display	* Steering wheel mounted audio controls		
* Wireless audio streaming	* SiriusXM with 360L AM/FM/HD/Satellite radio		
* Seek scan	* SYNC 4 external memory control		
* 3 month satellite trial subscription	* Vehicle body length: 235.5"		
* Wheelbase: 148.0"	* Interior cargo length: 141.7"		
* Standard ride suspension	* Trip computer		
* Rear window defroster	* Power door mirrors		
* Heated driver and passenger side door mirrors	* Power folding door mirrors		
* Daytime running lights	* Deep tinted windows		
* Variable intermittent front windshield wipers	* Ford Co-Pilot360 w/Side Wind Stabilization electronic stability control system with anti-roll		
* Driver front impact airbag	* Seat mounted side impact driver airbag		

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Major Equipment

	As Configured Vehicle	MSRP
* Passenger front impact airbag	* Seat mounted side impact front passenger airbag	\$200.00
* Airbag occupancy sensor	* 6 airbags	\$2,495.00
* SecuriLock immobilizer	* Automatic climate control	N/C
* Rear under seat climate control ducts	* Cloth rear seat upholstery	\$485.00
* Cloth third-row seatback upholstery	* Removable third-row seats	Included
* Third-row split-bench seat	* Front facing third-row seat	Included
* Height adjustable third-row head restraints	* Manual third-row head restraint control	Included
* 3 third-row head restraints	* Third-row outboard-only seat mounted armrests	\$230.00
* Removable second-row seats	* Second-row bench seat	Included
* Front facing rear seat	* Height adjustable rear seat head restraints	\$45.00
* Manual rear seat head restraint control	* 3 rear seat head restraints	\$75.00
* Second-row outboard-only mounted armrests	* Bucket front seats	Extended Length Running Boards \$655.00
* Driver seat with 8-way directional controls	* Front passenger seat with 8-way directional controls	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L \$850.00
* Height adjustable front seat head restraints	* Manual front seat head restraint control	Traffic Sign Recognition (TSR) Included
* Driver seat armrest	* Front passenger seat armrest	Intelligent Speed Assist (ISA) Included
* Power reclining driver seat	* Power height adjustable driver seat	2 Additional Keys (4 Total) \$75.00
* Power driver seat fore/aft control	* Power driver seat cushion tilt	Front Heavy Duty Tray Style Floor Mats \$60.00
* Power reclining passenger seat	* Power height adjustable control passenger seat	Front Overhead Shelf \$75.00
* Power passenger seat fore/aft control	* Cloth front seat upholstery	Remote Start \$495.00
* Cloth front seatback upholstery	* Driver seat with 2-way power lumbar	Dark Palazzo Gray Cloth Heated Bucket Seats \$875.00
* Front passenger seat with 2-way power lumbar	* Heated driver and front passenger seats	

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Price Level: 415

Major Equipment

- | | |
|----------------------------|---------------------------------|
| * 4-wheel disc brakes | * 4-wheel antilock (ABS) brakes |
| * Electronic parking brake | * Brake assist system |
| * Hill start assist | |

Fuel Economy

City
N/A



Hwy
N/A

As Configured Vehicle

MSRP

Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors N/C	
Back Up Alarm	\$150.00
15-Passenger Seats	\$1,495.00
GVWR: TBD	Included
Dual AGM Batteries (70 Amp-hr Each)	Included
360-Degree Camera w/Split View	\$605.00
Honeycomb Mesh Grille w/Chrome Surround	Included
Uppitter Package	\$610.00
Auxiliary Fuse Panel	Included
Modified Vehicle Wiring System	Included
Vehicle Maintenance Monitor	\$45.00
Front Black Wheel Well Liners	\$295.00
Intelligent Access w/Push-Button Start	\$370.00

SUBTOTAL	\$70,660.00
Destination Charge	\$2,095.00
TOTAL	\$72,755.00

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