



To: Michael Kerski
Director of Planning
City of Shakopee, MN

From: John Cicciarelli
National Sales Director
Oldcastle APG

Date: January 30, 2024

Re: Sandventure Project

Michael:

It is my pleasure to provide you pricing for Trenwyth Trendstone Ground Face and Insultech insulated cmu for the Sandventure project. Based on the shapes and quantities that were determined by the shop drawing service that we use, the total price for the material and shipping on this project would be \$209,133.

This pricing is good for 90 days, and a formal contract with Northfield Block must be executed with the purchasing company on this project for production to begin. The current lead time is 10 weeks to begin supplying material to the jobsite, after Northfield receives a signed sales contract from the purchaser.

This pricing is based on the Insultech interior CMU unit assemblies having a Trendstone Ground Face finish, and the exterior Insultech veneers having a combination of Trendstone Plus Filled and Polished and Mesastone Textured finishes. The architectural CMU units will have a Trendstone finish as called out in the design. Any change to this design might affect the pricing.

Our company looks forward to working with you on this project. Please contact Len or myself if you have any questions.

Best Regards,

John Cicciarelli
John Cicciarelli
National Sales Director
Oldcastle APG