



**Shakopee City Council
December 19, 2023**

FROM: Bill Egan, Public Works Director

TO: Mayor and Council Members

Subject:

Purchase four John Deere front mowers and equipment; one Ford transit van; John Deere Gator; Sportstraq paint striper; and declare equipment as surplus.

Policy/Action Requested:

Approve the purchase of four John Deere mowers and equipment from Kibble Equipment and Midwest Machinery Co., in the total amount of \$86,650.96; one Ford cargo van from Morrie's Buffalo Ford in the amount of \$66,771.04; John Deere Gator from Kibble Equipment in the amount of \$5,566.20; Sportstraq G.P.S paint striper from Traqnology North America in the total amount of \$63,100.85; and the declaration of equipment as surplus.

Recommendation:

Authorize the purchases.

Discussion:

The following equipment to be replaced and purchased are included in the 2022 and 2024 Capital Improvement Plan (CIP):

Facilities, Park and Community Center- Front Mower

The replacement of four front mowers Nos. sk1396 (246 Hours), sk1395 (515 Hours), sk1397 (444 Hours), and sk1398 (369 Hours) are summarized in the attached CIP sheet Equip-24-181, Equip-24-465 and Equip-24-672. The front mowers are being purchased under Sourcewell contract number 031121 through Kibble Equipment. The quotation form is attached and is consistent with Sourcewell pricing. As part of this purchase the attaching snow blowers and brooms will be purchased through Midwest Machinery Co. under state contract No. 227410. The quotation form is attached and is consistent with state contract pricing. The cost of four John Deere front mowers and equipment is \$201,900.96 less the combined trade-ins to dealer of \$115,250.00, leaving a difference of \$86,650.96.

The front mowers are used year round for mowing and snow removal. Existing cabs will be transferred to the new units. As part of this purchase, snow blowers and brooms will be updated as the old equipment is failing and are due for replacement.

Community Center - Cargo Van

The replacement of the cargo van is summarized in the attached CIP sheet Equip-22-671. Two quotes were obtained, Morrie's Ford was low bid (See attachment). Note, staff has compared this price to state

contract and found it to be comparable. The cost of the vehicle is \$66,771.04. This vehicle was previously ordered through a dealer and subsequently canceled after several months. This order will be a newer model as the price has increased.

The existing van sk1119 (27,000 miles) has been evaluated, it is no longer needed and has been determined that the useful life has been expended and should be declared surplus inventory. Once formally declared surplus and the new van is in service, this vehicle will be sold at auction.

Public Works - Park: John Deere Gator

The replacement of the John Deere Gator No. sk1403 (624 hours) is summarized in the attached CIP sheet Equip-24-469. The Gator will be purchased under Sourcewell Contract No. 031121 through Kibble Equipment. The quotation form is attached and is consistent with state contract pricing. The purchase amount with trade-in for the Gator is \$5,566.20.

Public Works- Paint Striper

The purchase of the paint striper is summarized in the attached CIP sheet Equip-24-462. The paint striper will be purchased under a "sole source system" (See Attachment) through Traqology North America. The cost of the paint striper is \$63,100.85, see attached quotation sheet.

We are excited to introduce this G.P.S. technology to our department. This machine will dramatically reduce our staff hours and paint consumption striping our athletic fields throughout the playing season. Staff has investigated this technology and confirmed with neighboring community's that have this technology. This vehicle will be an addition to the fleet.

Budget Impact:

Table 1 below provides a summary of the costs and funding for the equipment purchases, comparing the actual amounts to the CIP budgeted amounts. All equipment is funded by the Equipment Internal Service fund. Revenues from the sales of surplus equipment will be deposited into the Equipment Internal Service Fund.

Table 1. Equipment Cost and Funding Summary

Equipment	CIP Budget	Actual Amount
J.D. Front Mowers	\$113,200.00	\$86,650.96
Cargo Van	\$50,000.00	\$66,771.04
J.D. Gator	\$6,000.00	\$5,566.20
Paint Striper	\$63,500.00	\$63,100.85
Total	\$232,700.00	\$222,089.05

ATTACHMENTS:

- ❑ Equip-24-181 Mower
- ❑ Equip-24-672 Mower
- ❑ Equip-24-465 Mower
- ❑ Kibble Equipment Quote
- ❑ Midwest Machinery Co. Quote

- ▣ Equip-22-671 Van
- ▣ Apple Ford Quote
- ▣ Morrie's Ford Quote
- ▣ Equip-24-269 UTV
- ▣ Kibble Equipment (Gator) Quote
- ▣ Equip-24-462 Paint Striper
- ▣ Paint Striper Sole Source
- ▣ Paint Striper Quote

Capital Improvement Plan

City of Shakopee, Minnesota

2022 *thru* 2026

Project # Equip-22-671
Project Name Parks & Recreation: Van

Type Equipment Department Equipment Internal Serv. Fund
Useful Life 10 Contact Public Works Superintendent
Category Recreation Priority 2 Important-Provide Efficiencies/
Accounting Code 7800.1740 100067
Fund Capital Equipment Internal Serv
Status Active



Description Total Project Cost: \$50,000

Replace 2012 Dodge Caravan sk1119 with AWD 15-passenger Ford Transit van.

Justification

Vehicle upgrade to be used for transporting staff and gear to activities.

Expenditures	2022	2023	2024	2025	2026	Total
Equip/Vehicles/Furnishings	50,000					50,000
Total	50,000					50,000

Funding Sources	2022	2023	2024	2025	2026	Total
Equipment Internal Service Fund	50,000					50,000
Total	50,000					50,000

Budget Impact/Other



Apple Ford Pro Elite Commercial Center

7200 Lakeville Blvd
Lakeville, MN 55044

(952)997-5402

AppleFordPro.com

Commercial Vehicle Proposal

Prepared For:
City of Shakopee

Prepared By:
Scott D. Miller

952-997-5512 smiller@appleautos.com

2024 Transit Connect Wagon

MSRP: \$72,755

Dealer Discount: \$4,795.39

Factory Rebates: \$0

Fleet Incentives: \$0

Vehicle Sale Price: \$67,959.61

Upfit: \$0.00

Aftermarket: \$0.00

Delivery: \$0

Number of Units: 1

Grand Total: \$67,959.61

Company Name: City Of Shakopee

Company Address:

Contact Name: Tom Larson

Contact Phone:

Contact Email:

FIN Code: NA

Notes/Special Instructions:

Your purchase price will be \$67,959.61 less any City fleet rebates at the time of purchase.

**Total Does Not Include Tax Title License*

2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)
Price Level: 415



Client Proposal

Prepared by:

Scott Miller

Office: 952-431-5900

Date: 11/13/2023





Prepared by: Scott Miller

11/13/2023

Apple Ford Apple Valley | 7200 150th St West Apple Valley Minnesota | 551246961

2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

As Configured Vehicle

Code	Description	MSRP	Invoice
Base Vehicle			
X9C	Base Vehicle Price (X9C)	\$59,975.00	\$56,977.00
Packages			
302A	Order Code 302A <i>Includes:</i> - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - 3.73 Limited-Slip Axle Ratio - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Exposed Lug Nuts - Cloth Front Bucket Seats	N/C	N/C
Powertrain			
99G	Engine: 3.5L EcoBoost V6	\$2,495.00	\$2,271.00
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included	Included
NONGV	GVWR: TBD	Included	Included
Wheels & Tires			
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included
STDWL	Wheels: 16" Silver Steel w/Exposed Lug Nuts	Included	Included
Seats & Seat Trim			
C	Cloth Front Bucket Seats	Included	Included
21Q	Dark Palazzo Gray Cloth Heated Bucket Seats <i>Includes 10-way power driver seat with lumbar, 10-way power passenger seat with lumbar and driver and passenger armrest.</i>	\$875.00	\$797.00
96P	15-Passenger Seats <i>Includes 1st row: 2 seats, 2nd row: 3 seats, 3rd row: 3 seats, 4th row: 3 seats and 5th row: 4 seats.</i> <i>Includes:</i> - GVWR: TBD	\$1,495.00	\$1,361.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Scott Miller

11/13/2023

Apple Ford Apple Valley | 7200 150th St West Apple Valley Minnesota | 551246961

2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice
	- Dual AGM Batteries (70 Amp-hr Each)		
Other Options			
PAINT	Monotone Paint Application	STD	STD
148WB	148" Wheelbase	STD	STD
153	Front License Plate Bracket	N/C	N/C
	Standard in states requiring two license plates and optional in all other states.		
544	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors	N/C	N/C
	Includes turn signals.		
68J	Extended Length Running Boards	\$655.00	\$596.00
	Covers the A-B pillar driver-side and A-C pillar passenger-side.		
67D	Trailer Brake Controller (TBC)	\$230.00	\$210.00
53B	Heavy-Duty Trailer Tow Package	\$485.00	\$442.00
	Deletes rear tow hook. Includes 4/7 pin connector assembly and rear jumper and relay system for backup/B+/running lights. This package does not include a Trailer Brake Controller (67D). Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller and aftermarket wiring harness.		
	Includes:		
	- Tow/Haul Mode w/Trailer Wiring Prov		
	- Frame Mounted Hitch Receiver		
92E	Privacy Glass	\$500.00	\$455.00
	Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.		
	Includes:		
	- Rear-Window Defroster		
66D	Front Overhead Shelf	\$75.00	\$69.00
87E	Auxiliary Fuse Panel	Included	Included
	Includes high spec interface connector.		
	Includes:		
	- Dual AGM Batteries (70 Amp-hr Each)		
	- Modified Vehicle Wiring System		
	Includes modified vehicle connections for customized wiring harness provisions.		

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2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice
53K	Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	Included	Included
41J	Intelligent Access w/Push-Button Start	\$370.00	\$336.00
58E	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 8 speakers (4 front/4 rear).</i> <i>Includes:</i> - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Electronic Air Temperature Control	\$850.00	\$774.00
63E	Dual AGM Batteries (70 Amp-hr Each)	Included	Included
41H	Engine Block Heater <i>(400W rating). Recommended when minimum temperature is 10 degrees F or below.</i>	\$75.00	\$69.00
61C	Vehicle Maintenance Monitor <i>Includes engine hour meter. Depending on the engine, this feature will display engine hour meter, oil life, oil level and tire pressure status.</i>	\$45.00	\$41.00
67C	Upfitter Package <i>Includes high capacity upfitter switches.</i> <i>Includes:</i> - Large Center Console <i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i> - Auxiliary Fuse Panel <i>Includes high spec interface connector.</i> - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	\$610.00	\$555.00
86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$75.00	\$69.00
61D	360-Degree Camera w/Split View <i>Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.</i> <i>Includes:</i> - Front Fog Lamps	\$605.00	\$550.00

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11/13/2023

Apple Ford Apple Valley | 7200 150th St West Apple Valley Minnesota | 551246961

2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice
	<i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i> - Reverse Sensing System - Honeycomb Mesh Grille w/Chrome Surround		
43B	Back Up Alarm	\$150.00	\$137.00
	<i>Includes 102 dB(A) warning capability.</i>		
86N	Front Heavy Duty Tray Style Floor Mats	\$60.00	\$54.00
68B	Remote Start	\$495.00	\$451.00
15C	Front Black Wheel Well Liners	\$295.00	\$269.00
Fleet Options			
942	Daytime Running Lights	\$45.00	\$41.00
	Requires valid FIN or dealer code.		
	<i>Provides enhanced vehicle visibility during daylight conditions.</i>		
WARANT	Fleet Customer Powertrain Limited Warranty	N/C	N/C
	Requires valid FIN code.		
	<i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>		
Emissions			
425	50-State Emissions System	STD	STD
Exterior Color			
FT_02	Blue Metallic	\$200.00	\$182.00
Interior Color			
CK_02	Dark Palazzo Gray w/Cloth Front Bucket Seats	N/C	N/C
SUBTOTAL		\$70,660.00	\$66,706.00

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2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice
	Destination Charge	\$2,095.00	\$2,095.00
	TOTAL	\$72,755.00	\$68,801.00

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2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

Pricing Summary - Single Vehicle

	MSRP	INVOICE
<i>Vehicle Pricing</i>		
Base Vehicle Price	\$59,975.00	\$56,977.00
Options	\$10,485.00	\$9,547.00
Colors	\$200.00	\$182.00
Upfitting	\$0.00	\$0.00
Fleet Discount	\$0.00	\$0.00
Fuel Charge	\$0.00	\$81.81
Destination Charge	\$2,095.00	\$2,095.00
Total	\$72,755.00	\$68,882.81

 Customer Signature

 Acceptance Date

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11/13/2023

Apple Ford Apple Valley | 7200 150th St West Apple Valley Minnesota | 551246961

2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

Major Equipment

(Based on selected options, shown at right)

10-speed automatic

Exterior: Blue Metallic

Interior: Dark Palazzo Gray w/Cloth Front
Bucket Seats

- * Running boards
- * Class III tow rating
- * LT235/65RS16 AS BSW front and rear tires
- * Lock-up transmission
- * Alternator Amps: 250A
- * All-speed ABS and driveline traction control
- * Battery run down protection
- * Fuel tank capacity: 25.10 gal.
- * 12 inch primary LCD display
- * Wireless audio streaming
- * Seek scan
- * 3 month satellite trial subscription
- * Wheelbase: 148.0"
- * Standard ride suspension
- * Rear window defroster
- * Heated driver and passenger side door mirrors
- * Daytime running lights
- * Variable intermittent front windshield wipers
- * Driver front impact airbag
- * 16 x 6.5-inch front and rear argent steel wheels
- * Front tires LT load rating: C
- * Overdrive transmission
- * Transmission electronic control
- * Stainless steel single exhaust
- * Dual lead acid battery
- * Engine block heater
- * Connected Navigation integrated navigation system with voice activation
- * Steering wheel mounted audio controls
- * SiriusXM with 360L AM/FM/HD/Satellite radio
- * SYNC 4 external memory control
- * Vehicle body length: 235.5"
- * Interior cargo length: 141.7 "
- * Trip computer
- * Power door mirrors
- * Power folding door mirrors
- * Deep tinted windows
- * Ford Co-Pilot360 w/Side Wind Stabilization electronic stability control system with anti-roll
- * Seat mounted side impact driver airbag

As Configured Vehicle

MSRP

STANDARD VEHICLE PRICE	\$59,975.00
Order Code 302A	N/C
Transmission: 10-Spd Automatic w/OD & SelectShift Included	
Tires: 235/65R16C 121/119 R AS BSW	Included
Wheels: 16" Silver Steel w/Exposed Lug Nuts	Included
Cloth Front Bucket Seats	Included
Monotone Paint Application	STD
148" Wheelbase	STD
Privacy Glass	\$500.00
Side Sensing System	STD
Fleet Customer Powertrain Limited Warranty	N/C
50-State Emissions System	STD
Front Sensing System	Included
3.73 Limited-Slip Axle Ratio	Included
Electronic Air Temperature Control	Included
Rear-Window Defroster	Included
Reverse Sensing System	Included
Front Fog Lamps	Included
Dark Palazzo Gray w/Cloth Front Bucket Seats	N/C

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2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

Major Equipment

* Passenger front impact airbag	* Seat mounted side impact front passenger airbag
* Airbag occupancy sensor	* 6 airbags
* SecuriLock immobilizer	* Automatic climate control
* Rear under seat climate control ducts	* Cloth rear seat upholstery
* Cloth third-row seatback upholstery	* Removable third-row seats
* Third-row split-bench seat	* Front facing third-row seat
* Height adjustable third-row head restraints	* Manual third-row head restraint control
* 3 third-row head restraints	* Third-row outboard-only seat mounted armrests
* Removable second-row seats	* Second-row bench seat
* Front facing rear seat	* Height adjustable rear seat head restraints
* Manual rear seat head restraint control	* 3 rear seat head restraints
* Second-row outboard-only mounted armrests	* Bucket front seats
* Driver seat with 8-way directional controls	* Front passenger seat with 8-way directional controls
* Height adjustable front seat head restraints	* Manual front seat head restraint control
* Driver seat armrest	* Front passenger seat armrest
* Power reclining driver seat	* Power height adjustable driver seat
* Power driver seat fore/aft control	* Power driver seat cushion tilt
* Power reclining passenger seat	* Power height adjustable control passenger seat
* Power passenger seat fore/aft control	* Cloth front seat upholstery
* Cloth front seatback upholstery	* Driver seat with 2-way power lumbar
* Front passenger seat with 2-way power lumbar	* Heated driver and front passenger seats

As Configured Vehicle

	MSRP
Blue Metallic	\$200.00
Engine: 3.5L EcoBoost V6	\$2,495.00
Front License Plate Bracket	N/C
Heavy-Duty Trailer Tow Package	\$485.00
Tow/Haul Mode w/Trailer Wiring Prov	Included
Frame Mounted Hitch Receiver	Included
Trailer Brake Controller (TBC)	\$230.00
Large Center Console	Included
Daytime Running Lights	\$45.00
Engine Block Heater	\$75.00
Extended Length Running Boards	\$655.00
Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L	\$850.00
Traffic Sign Recognition (TSR)	Included
Intelligent Speed Assist (ISA)	Included
2 Additional Keys (4 Total)	\$75.00
Front Heavy Duty Tray Style Floor Mats	\$60.00
Front Overhead Shelf	\$75.00
Remote Start	\$495.00
Dark Palazzo Gray Cloth Heated Bucket Seats	\$875.00

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Apple Ford Apple Valley | 7200 150th St West Apple Valley Minnesota | 551246961

2024 Transit-350 Passenger AWD Medium Roof Van 148" WB XLT (X9C)

Price Level: 415

Major Equipment

- | | |
|----------------------------|---------------------------------|
| * 4-wheel disc brakes | * 4-wheel antilock (ABS) brakes |
| * Electronic parking brake | * Brake assist system |
| * Hill start assist | |

Fuel Economy

City
N/A



Hwy
N/A

As Configured Vehicle

MSRP

Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors	N/C
Back Up Alarm	\$150.00
15-Passenger Seats	\$1,495.00
GVWR: TBD	Included
Dual AGM Batteries (70 Amp-hr Each)	Included
360-Degree Camera w/Split View	\$605.00
Honeycomb Mesh Grille w/Chrome Surround	Included
Upfitter Package	\$610.00
Auxiliary Fuse Panel	Included
Modified Vehicle Wiring System	Included
Vehicle Maintenance Monitor	\$45.00
Front Black Wheel Well Liners	\$295.00
Intelligent Access w/Push-Button Start	\$370.00
SUBTOTAL	\$70,660.00
Destination Charge	\$2,095.00
TOTAL	\$72,755.00

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Preview Order 0022 - X9C 350 Med Roof Pass AWD: Order Summary Time of Preview: 11/20/2023 10:24:47 Receipt: 10/31/2023

Dealership Name: Morrie's Buffalo Ford

Sales Code : F58631

Dealer Rep.	Michael Schuetz	Type	Fleet	Vehicle Line	Transit	Order Code	0022
Customer Name	city shakopee	Priority Code	A1	Model Year	2024	Price Level	415

DESCRIPTION	MSRP	INVOICE DESCRIPTION	MSRP	INVOICE
X9C0 T350 MR PASS XLT AWD	\$59975	\$56977 SYNC 4 NAVIGATION	\$850	\$774
148" WHEELBASE	\$0	\$0 VEHICLE MAINTENANCE MONITOR	\$45	\$41
TOTAL BASE VEHICLE	\$59975	\$55034 360-DEGREE CAMERA	\$605	\$550
BLUE METALLIC	\$200	\$182 SRW - SILVER STEEL W/ LUGS	\$0	\$0
CLOTH	\$0	\$0 FRONT OVERHEAD SHELF	\$75	\$69
DARK PALAZZO GRAY	\$0	\$0 UPFITTER PACKAGE	\$610	\$555
PREFERRED EQUIPMENT PKG.302A	\$0	\$0 .MODIFIED VEHICLE WIRING SYS	\$0	\$0
.XLT TRIM	\$0	\$0 .DUAL BATTERIES (70 AMP-HR)	\$0	\$0
3.5L ECOBOOST V6 (GAS)	\$2495	\$2271 .AUXILIARY FUSE PANEL	\$0	\$0
.10-SPEED TRANSMISSION	\$0	\$0 TRAILER BRAKE CONTROLLER	\$230	\$210
.235/65R16C BSW ALL-SEASON	\$0	\$0 REMOTE START	\$495	\$451
3.73 LIMITED SLIP AXLE	\$0	\$0 EXTND LENGTH RUNNING BOARDS	\$655	\$596
JOB #1 ORDER	\$0	\$0 PRICE CONCESSION INDICATOR	\$0	\$0
WHEEL WELL LINERS	\$295	\$269 2 ADDITIONAL KEYS	\$75	\$69
FRONT LICENSE PLATE BRACKET	\$0	\$0 HD TRAY STYLE FLOOR MATS	\$60	\$54
9550# GVWR PACKAGE	\$0	\$0 PRIVACY GLASS	\$500	\$455
10WAY PWR D/P PALAZZO CLOTH	\$875	\$797 DAYTIME RUNNING LAMPS	\$45	\$41
ENGINE BLOCK HEATER (400W)	\$75	\$69 15-PASSENGER SEATS	\$1495	\$1361
PASSIVE ENTRY/START	\$370	\$336 SPECIAL FLEET ACCOUNT CREDIT	\$0	\$-1943
50 STATE EMISSIONS	\$0	\$0 FUEL CHARGE	\$0	\$13.04
BACK UP ALARM	\$150	\$137 PRICED DORA	\$0	\$0
HD TRAILER TOW PACKAGE	\$485	\$442 ADVERTISING ASSESSMENT	\$0	\$0
LONG-ARM PWR HEAT MIRRORS	\$0	\$0 DESTINATION & DELIVERY	\$2095	\$2095
ELEC AIR TEMP CONTROL	\$0	\$0		
			MSRP	INVOICE
TOTAL BASE AND OPTIONS			\$72755	\$66871.04
DISCOUNTS			NA	NA
TOTAL			\$72755	\$66871.04

ORDERING FIN: QD670 END USER FIN: QD670 PO NUMBER: tom larson

SHIP TO : F58631

702 E. Highway 55, Buffalo, MN, 55313-1706

INCENTIVES

Acc. Code ID :10 Contract/Ref # :21-255R Bid Date :09/11/23State : MN

DISCOUNTS:

\$-100.00

Customer Name:

Customer Email:

Customer Address:

Customer Phone:

$$\begin{array}{r} \$66,871.04 \\ - 100 \\ \hline \end{array}$$

Customer Signature

Date

*This order has not been submitted to the order bank.**This is not an invoice.*
$$\$66,771.04$$