



Custom Fire Apparatus, Inc. ■ 509 68th Ave., Osceola, WI 54020-4044 ■ 715.294.2555 Fax 715.294.2168

www.customfire.com

To: **City of Shakopee, Minnesota
Shakopee Fire Department
Sourcewell Member #17959**

August 13, 2024

SOURCEWELL SALES PROPOSAL FOR MPCU CUSTOM PUMPER

Dear Sirs:

We hereby propose and agree to furnish, after your acceptance of this proposal and the signing of a contract, the following new Apparatus and Equipment:

“Two (2) Sourcewell MPCU Custom 4-Door Side Mount Pumpers to include published and unpublished options such as but not limited to: a 4-Door Sutphen Monarch chassis, a Waterous 1500-GPM pump, the specified foam delivery system, stainless steel body and pump module, tubular stainless steel substructure with lifetime warranty, and LED Scene lighting.

PROPOSAL PRICE

The above offered is made for the sum of: **USD \$2,340,774.86** *NOTE: This price is per Sourcewell contract pricing and is inclusive of the \$2,000.00 Sourcewell purchase fees.*

For Prepayments made within 10 days of contract, we will deduct an amount equal to a flat 4% of the Prepayment made, as credit applied to the amount of the final invoice. Amount prepaid will be applied to the Chassis Progress Payments, if the amount prepaid is greater than the chassis progress payments, the remainder plus the 4% will be applied against the final invoice.

Note: the price above includes Delivery to and Training to your Fire Department Personnel at the Osceola, Wisconsin factory but does not include State or Federal Sales Tax, Excise fees, foam, and/or any tools or equipment not itemized or listed within the Detailed Specifications as listed.

Should any changes be required as mandated by NFPA, EPA, or other Federal, State or Local Governments, or changes due to part availability or vendor relationships, such changes shall be documented on a change order and purchaser shall be responsible for additional charges as applicable. These may include but not be limited to chassis manufacturer, powertrain (engine & transmission), seat manufacturer, fire pump, foam system, and water tank.

SALES TERMS

A Progress Payment in the amount of **\$596,024.00** is due upon completion and shipment of each chassis to our factory. Balance of payment for the completed truck is due on day of apparatus delivery.



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PROPOSAL VALIDITY

30 Calendar Days

Respectfully Submitted,
CUSTOM FIRE APPARATUS, INC.

James M. Kirvida
President of the Corporation

DELIVERY SCHEDULE

450 Working Days, Provided Chassis is
Received at least 6 Months Prior.