



Established in 1946



Bobcat

TELLING



DOOSAN DAEWOO

Kubota



3021 W. 133rd St. • Shakopee, MN 55379 • Phone 952/445-6310 • Fax 952/496-0263 • www.lanoequip.com

NAME TOM LARSON
 BUSINESS CITY OF SHAKOPEE
 ADDRESS 400 GORMAN STREET
 CITY, STATE, ZIP SHAKOPEE MN. 55379
 PH # 952-233-9557
 CELL PH # 952-367-7303
 FAX # _____
 EMAIL _____

INQUIRY # 1
 DATE 12-6-2018
 TERMS Net 30 days
 DELIVERY 25-45 days
 PRICES QUOTED ARE F.O.B.
DELIVERED

WE ARE PLEASED TO QUOTE ON YOUR INQUIRY AS FOLLOWS:

QUANTITY	DESCRIPTION	PRICE	AMOUNT	
3-MD259	5570 Bobcat skid loaders	\$28342.30	85026.90	✓
M=PO1-A91	(A91 opt. PKGS)	7191.10	21573.30	✓
M=R05-C11	Air Ride SEATS.	320.60	961.80	✓
M=R26-C02	STEREO RADIOS	336.00	1008.00	✓
M=R09-C02	10x16.5 H.D. TIRES.	181.30	543.90	✓
	STROBE LIGHTS (dealer installed)	81.30	243.90	✓
6731418	68" LOW PRO DIRT BUCKET	714.00	2142.00	✓
	Bolt on Edges (dealer installed)	200.00	600.00	✓
	TOTAL EA #	37366.60	\$112099.80	
(-3)	LESS USED 5570 Bobcat LOADERS.			
(2018)	(A91 opt. PKGS) DIRT buckets (20 HRS-LESS)			
	(All spec. equipment) Complete			
#	ALM420068			
#	ALM420067			
#	ALM420071			
	EA #	32850.00	-98,550.00	
	NET TRADE #		13,549.80	
	State CONTRACT #	149595		
	Subtotal		13,549.80	
	Tax		— 0 —	
	Fees		— 0 —	
	Total		13,549.80	

QUOTED BY:

JOE LANO

ACCEPTED BY: _____



NEW PRODUCT PURCHASE AGREEMENT

Account No: 8086300

Date: _____

Purchaser: City of Shakopee

Ship To: _____

Address: 400 Gorman St.City, State, Zip Code: Shakopee MN 55379

Shipment to be made on or about: _____ Via: _____ F.O.B.— City and Zip: _____

QUANTITY	DESCRIPTION OF PRODUCTS	PRICE
1	Cat 289DW	\$
	Example see attach-	

TRADE ALLOWANCE \$ _____ Less Balance Owning on Trade-in \$ _____
TRADE MAKE, MODEL & S/N _____
TERMS: 3800.00 A yr @ 28 hours Sales Tax Exempt (circle) Yes No
12000 hr hour over 28 hrs. (Certificate must accompany)
Subject to State Bid

Total Selling Price \$ 67180.00
Net Allowance \$ 62170.00
Sub Total \$ 5060.00
Applicable Sales Tax \$ _____
TOTAL \$ _____
Less Cash with Order \$ _____
BALANCE DUE \$ _____

EXCLUSION OF PRODUCT WARRANTIES

1. EXCLUSION OF WARRANTIES ZIEGLER INC. as Seller, and the above Purchaser agree that any IMPLIED WARRANTIES OF MERCHANTABILITY or IMPLIED WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE and all other warranties, express or implied, except for any express warranties attached hereto, are EXCLUDED from this transaction by ZIEGLER, INC. and shall not apply to the products sold.

2. Purchaser further agrees that his SOLE AND EXCLUSIVE remedy, if any, against ZIEGLER, INC. shall be as contained in any express written warranty applicable hereto. Purchaser acknowledges that he has received, read, understands and accepts the terms contained therein. The Purchaser agrees that no other remedy (including but not limited to claims for INCIDENTAL, CONSEQUENTIAL OR SPECIAL DAMAGES, OR ANY CAUSE, LOSS, ACTION, CLAIM OR DAMAGE WHATSOEVER or INJURY TO PERSON OR PROPERTY OR ANY OTHER CONSEQUENTIAL, ECONOMIC OR INCIDENTAL LOSS) shall be available to Purchaser, whether said claims for injury or damages be asserted on the basis of warranty, negligence, strict liability or otherwise.

All new products are sold subject to the terms of the applicable manufacturer's warranty. Copies of the Warranty applicable to the purchase are attached hereto and the Purchaser by signing this order acknowledges receipt of said warranty.

BILL OF SALE ON TRADED PRODUCT(S)

KNOW ALL MEN BY THESE PRESENTS, that the undersigned for valuable consideration does hereby assign, grant, sell, transfer, and deliver unto ZIEGLER, INC. the following Product(s):

Cat 2870 HPMT 00995 NA
Make Model Serial Number Make Model Serial Number

To have and to hold all and singular the said Product(s) to ZIEGLER, INC., its successors and assigns. The undersigned covenants with ZIEGLER, INC. that undersigned is the lawful owner of said Product(s); that undersigned has a good right to sell the same; that undersigned will warrant and defend same against the lawful claims and demands of all persons; that said Product(s) are free from all encumbrances except \$ _____ payable to _____ Address _____ Signature _____ Date _____

This Bill of Sale on traded Products shall be effective as of the time of delivery to Purchaser of the Products purchased by Purchaser hereunder, or at such earlier time as Seller may assume physical possession of the Traded Products.

Salesman's Signature _____

This offer to purchaser is subject to availability of the Products described and does not become a binding contract for the purchase of the Products until accepted by ZIEGLER, INC.

ACCEPTED: ZIEGLER, INC.

By: _____ (Title)

Date: _____

THIS AGREEMENT IS SUBJECT TO THE TERMS AND CONDITIONS SET FORTH ON THE REVERSE SIDE OF THIS FORM.

Purchaser: _____

By: _____ (Title)

Date: _____