



**CITY COUNCIL  
REGULAR AGENDA REPORT**

**3/19/2019  
Item No. 4.M.**

**ITEM**

Accept Bids and Award Contracts for the 2019 South Metro JPA for Roadway Maintenance Services Project (19-303)

**POLICY DECISION / ACTION REQUESTED**

Accept the bids and award contracts for the 2019 South Metro JPA for Roadway Maintenance Services Project (19-303) to the following contractors in the following amounts:

| Service              | Contractor                         | Bid Amount     |
|----------------------|------------------------------------|----------------|
| Bituminous Fog Seal  | Pearson Bros., Inc.                | \$200,344.64   |
| Bituminous Seal Coat | Pearson Bros., Inc.                | \$1,532,710.06 |
| Crack Sealing        | Asphalt Surface Technologies, Corp | \$1,045,180.32 |
| Pavement Markings    | Sir Lines-A-Lot                    | \$771,123.90   |

**BACKGROUND**

As the lead organization for the South Metro JPA for Roadway Maintenance Services, the City of Burnsville coordinates the JPA, prepares the contract documents, provides bidding services, awards the contracts and provides general contract administration for the member local governments acting as one organization. The bids were advertised, received, opened and read aloud as required by law. The following bids were received:

| Service              | Contractor                   | Bid Amount     | Burnsville's Portion |
|----------------------|------------------------------|----------------|----------------------|
| Bituminous Fog Seal  | Pearson Bros., Inc.          | \$ 200,344.64  | \$ 0                 |
|                      | Allied Blacktop Co.          | \$ 223,357.20  |                      |
|                      | Asphalt Surface Technologies | \$ 280,888.60  |                      |
| Bituminous Seal Coat | Pearson Bros., Inc.          | \$1,532,710.06 | \$131.760            |
|                      | Asphalt Surface Technologies | \$1,575,284.84 |                      |
|                      | Allied Blacktop Co.          | \$1,675,803.90 |                      |
| Crack Sealing        | Asphalt Surface Technologies | \$1,045,180.32 | \$131.800            |
|                      | Fahrner Asphalt, LLC         | \$1,514,481.36 |                      |
|                      | Allied Blacktop Co.          | \$1,742,729.60 |                      |
| Pavement Markings    | Sir Lines-A-Lot              | \$ 771,123.90  | \$ 80,550            |
|                      | AAA Striping Service         | \$ 973,398.00  |                      |

Bidding these routine maintenance services on a joint basis allows the member local governments to reduce their administration costs in bidding and administering these contracts and offers economy of scale pricing the members could not get by bidding the work alone. Burnsville is reimbursed a portion of the amount of work each member does with the JPA contractors. The reimbursement roughly equates to our increased administration time and effort to manage the JPA and contracts. The economy of scale pricing benefits all members, Burnsville included.

The South Metro JPA includes the cities of Apply Valley, Bloomington, Burnsville, Eagan, Elko New Market, Farmington, Hastings, Lakeville, Mendota Heights, Prior Lake, Rosemount, Savage, Shakopee, South St. Paul, Waconia and West St. Paul, along with Scott County and the townships of Empire, New Market, Sand Creek and Spring Lake. This is the largest JPA of its type in the state and the JPA quite often has the largest contracts in the state for some of the work.

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## **BUDGET IMPACT**

Burnsville's portion of the contracts total \$344,110.00. The funding for this work comes out of the Street Maintenance Fund. The remainder of the Street Maintenance Fund's allocation, authorized previously, goes toward other materials and services bid and quoted separately that are individual to Burnsville's street maintenance needs. The other quotes and bids needing Council approval will be brought forward as the work within the fund continues through the summer and fall.

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## **RECOMMENDATION**

Staff feels the bids are competitive and of good value at the time of the bid, and recommends accepting the bids and awarding the contracts to the low responsible and responsive bidders as detailed above. All the contractors are reputable roadway maintenance contractors and have successfully completed these contracts in previous years.

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## **RELATED ENDS & OUTCOMES STATEMENT(S)**

*CITY SERVICES: Continued implementation of service consolidations and partnerships with Dakota County and other cities.*

*TRANSPORTATION: People feel that the community roadway system is well maintained at a reasonable cost., The safety, longevity and quality of residential neighborhood streets are maintained, improved or enhanced.*

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