

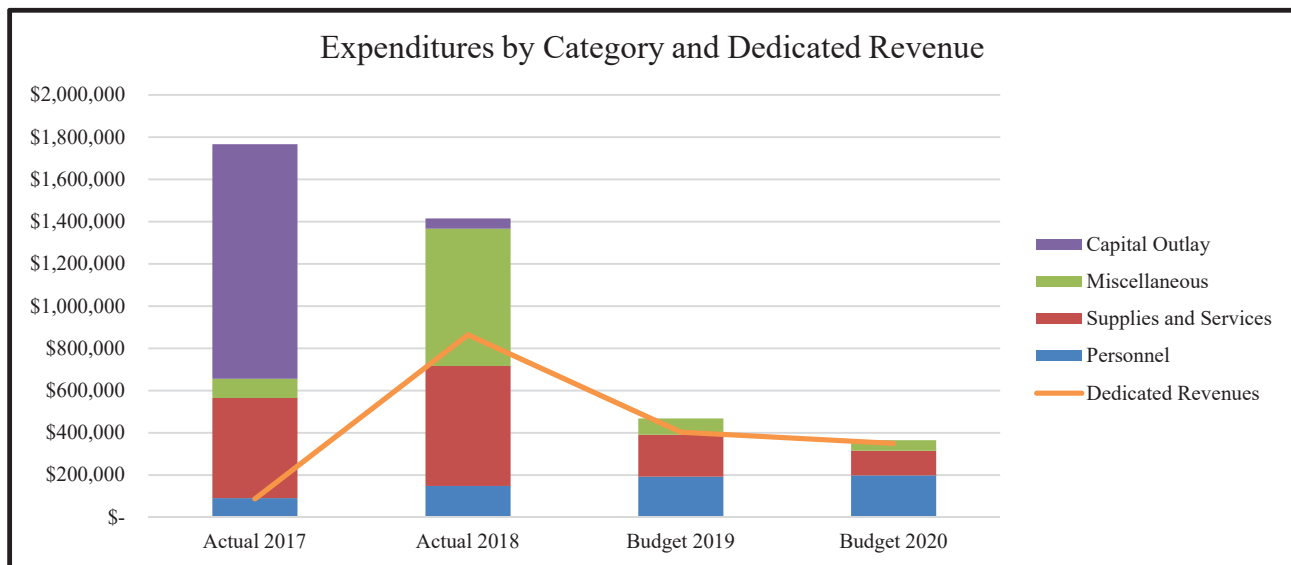


Description of Services:

The EDA does not currently constitute a separate department, but instead represents a number of services offered by the City related to economic development. These services are overseen by the Planning and Development Director with the assistance of the Economic Development Specialist and other staff as required. The EDA Board is comprised of the City Council Members. The City Administrator is also the Executive Director of the EDA.

Budget:

Expenditures by Category	Actual 2017	Actual 2018	Original Budget 2019	Revised Budget 2019	Budget 2020
Personnel	\$ 90,319	\$ 147,677	\$ 190,800	\$ 191,900	\$ 197,800
Supplies and Services	474,813	569,107	146,700	198,235	116,485
Miscellaneous	90,120	650,232	25,000	77,500	50,000
Capital Outlay	1,111,393	48,926	-	-	-
Totals	\$ 1,766,645	\$ 1,415,942	\$ 362,500	\$ 467,635	\$ 364,285
Dedicated Revenues	\$ 87,061	\$ 863,571	\$ 363,000	\$ 402,000	\$ 350,000



Key Measures:

	Actual 2017	Actual 2018	Projected 2019	Projected 2020
Number of Employees (FTEs)	1.0	1.3	1.5	1.5
Overall Improvement Value of Façade Loans	242,916	236,900	0	TBD
Façade Loans Granted	38,958	115,000	0	TBD
# of Façade Loans	2	3	0	TBD
Grants Received for Economic Development	0	400,000	30,000	TBD

Budget Impact:

Several major redevelopment projects are underway including Canterbury Park, a \$400 million mixed use development. Currently the first phase of the Triple Crown Apartments is under construction with more than 300 units with amenities that include a clubhouse with swimming pool and common areas. A number of other projects are in design and will be announced in early 2020.

Another project being redeveloped is the former city hall site in Downtown. Enclave Development is constructing more than 90 units of market rate housing with commercial space on Holmes Street. The project includes underground and covered parking for all residents. The \$15 million development should be completed in late 2020.

The Riverfront Bluff development now includes an entire city block that was acquired by the EDA over the past three years. The site will now be 170 units of market rate housing with below grade parking, surface parking, a restaurant on the river and commercial space at First Avenue and Atwood. The project is scheduled to begin construction in the spring of 2020 and to be completed in late 2021.

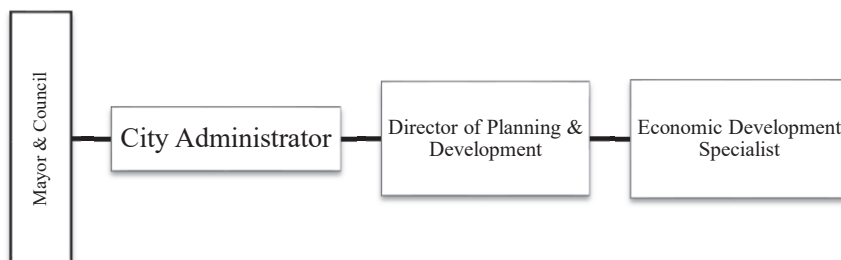
The 69 and Vierling development is nearing completion. The first phase of the residential treatment facility opened in 2019 and Doggie Doos will open in January 2020. The largest parcel is under contract to OPUS Development for a business park development that should begin construction in spring 2020. The last site is now under contract to MWF for approximately 100 units of workforce housing.

The EDA also began a program of videos that highlight our local companies. In 2019 they included Shutterfly, Cameron's Coffee, Rahr, Koda Energy and Bayer. Other videos are being completed and the goal is to release a new video every two to three months in 2020. The community has provided positive feedback on these since many residents now have a better understanding about what occurs behind the four walls of our businesses.

The EDA and the Scott County CDA have partnered on a feasibility study for an Innovation Center. HR&A has been retained and will complete the feasibility study in early 2020. The city also signed a Memorandum of Understanding with Minnesota State University - Mankato to also explore including a post-secondary option as part of the Innovation Center.

The EDA also executed a Tax Abatement Agreement with KEB Industries for a major expansion. KEB's North American headquarters is in Shakopee and the \$7 million in new investment will allow the company to almost double its existing space and hire new employees. The company's average wage is over \$25/hour.

Organization Chart:



2020 Annual Budget

Company: 02190- ECONOMIC DEVELOPMENT AUTHORITY

Object Account	Actual 2017	Actual 2018	Budget 2019	Revised Budget 2019	Requested Budget 2020
02190 - ECONOMIC DEVELOPMENT AUTHORITY					
REVENUES:					
4011 - CURRENT PROPERTY TAX	(2.11)	(348,036.12)	(350,000.00)	(350,000.00)	(350,000.00)
4013 - MARKET VALUE CREDIT	0.00	(39.68)	0.00	0.00	0.00
4015 - FISCAL DISPARITIES	0.00	1,040.42	0.00	0.00	0.00
4020 - MOBIL HOME TAX	0.00	(5.40)	0.00	0.00	0.00
4025 - PAYMENT IN LIEU OF TAXES	0.00	(685.00)	0.00	0.00	0.00
4040 - AGGREGATE TAX	0.00	(0.14)	0.00	0.00	0.00
TAXES	(2.11)	(347,725.92)	(350,000.00)	(350,000.00)	(350,000.00)
LICENSES AND PERMITS	0.00	0.00	0.00	0.00	0.00
4450 - STATE GRANTS & AIDS	0.00	(400,000.00)	0.00	0.00	0.00
INTERGOVERNMENTAL	0.00	(400,000.00)	0.00	0.00	0.00
4512 - DEVELOPMENT REIMBURSEMENT	(8,520.00)	(7,632.88)	0.00	0.00	0.00
4588 - BUSINESS SUBSIDY APP FEE	(12,000.00)	(48,000.00)	(12,000.00)	(12,000.00)	0.00
CHARGES FOR SERVICES	(20,520.00)	(55,632.88)	(12,000.00)	(12,000.00)	0.00
4833 - INTEREST	(21,176.40)	(953.05)	(1,000.00)	0.00	0.00
4834 - CHANGE IN FAIR MARKET VALUE	4,637.24	(8,484.13)	0.00	0.00	0.00
4840 - RENTS	0.00	(36,749.35)	0.00	(40,000.00)	0.00
4845 - CONTRIBUTIONS	(50,000.00)	0.00	0.00	0.00	0.00
4850 - MISCELLANEOUS	0.00	(14,026.00)	0.00	0.00	0.00
MISCELLANEOUS	(66,539.16)	(60,212.53)	(1,000.00)	(40,000.00)	0.00
REVENUES	(87,061.27)	(863,571.33)	(363,000.00)	(402,000.00)	(350,000.00)
EXPENDITURES:					
6002 - WAGES	72,576.25	117,029.91	151,700.00	153,000.00	157,700.00
6015 - WAGES - PART TIME/TEMP	0.00	0.00	0.00	0.00	0.00
WAGES	72,576.25	117,029.91	151,700.00	153,000.00	157,700.00
6122 - PERA	5,382.02	8,792.58	11,400.00	11,500.00	11,800.00
6124 - FICA	5,178.54	8,626.89	11,600.00	11,700.00	12,100.00
6135 - HEALTH	7,823.60	11,120.35	13,100.00	12,700.00	13,000.00
6139 - POST EMPLOYMENT HEALTH PLAN	290.67	486.02	400.00	400.00	400.00
6140 - LIFE/LTD	173.87	300.16	300.00	300.00	300.00
6145 - DENTAL	361.16	548.68	500.00	500.00	500.00
6170 - WORKERS COMPENSATION	408.33	772.68	400.00	400.00	500.00
6180 - COMPENSATED ABSENCES	(1,946.68)	0.00	1,400.00	1,400.00	1,500.00
6186 - PENSION EXPENSE	71.00	0.00	0.00	0.00	0.00
BENEFITS	17,742.51	30,647.36	39,100.00	38,900.00	40,100.00
WAGES & BENEFITS	90,318.76	147,677.27	190,800.00	191,900.00	197,800.00
6202 - OPERATING SUPPLIES	0.00	0.00	500.00	500.00	500.00
6210 - OFFICE SUPPLIES	203.67	125.51	500.00	500.00	500.00
6310 - ATTORNEY	35,144.97	59,292.92	10,000.00	20,000.00	12,000.00
6312 - ENGINEERING/DESIGN CONSULTANT	171,258.37	85,236.47	7,000.00	0.00	25,000.00
6315 - BUILDING MAINT.	0.00	(9,367.79)	0.00	0.00	0.00
6318 - FILING FEES	148.90	184.00	200.00	200.00	200.00
6327 - OTHER PROF SERVICES	252,906.83	426,398.94	118,500.00	166,600.00	60,000.00
6332 - POSTAGE	180.69	62.90	100.00	100.00	100.00
6334 - TELEPHONE	305.44	23.52	100.00	100.00	100.00
6336 - PRINTING/PUBLISHING	2,940.23	76.80	1,000.00	500.00	500.00
6338 - ADVERTISING	0.00	0.00	0.00	0.00	0.00
6351 - INSURANCE PREMIUM (IS FUND)	3,290.00	2,930.00	2,800.00	3,200.00	3,200.00

2020 Annual Budget
Company: 02190- ECONOMIC DEVELOPMENT AUTHORITY

Object Account	Actual 2017	Actual 2018	Budget 2019	Revised Budget 2019	Requested Budget 2020
6362 - ELECTRIC	0.00	115.54	0.00	100.00	100.00
6364 - WATER	0.00	42.90	0.00	50.00	50.00
6365 - GAS	38.67	121.13	0.00	100.00	100.00
6366 - SEWER	0.00	30.25	0.00	30.00	30.00
6368 - STORM	0.00	28.27	0.00	30.00	30.00
6415 - SOFTWARE-ANNUAL FEES (IS FUND)	2,300.04	2,400.00	2,500.00	2,500.00	3,700.00
6420 - EQUIPMENT RENT	26.53	0.18	0.00	0.00	0.00
6430 - BUILDING RENT (IS FUND)	3,500.04	0.00	0.00	0.00	6,000.00
6472 - CONFERENCE/SCHOOL/TRAINING	940.00	355.00	1,500.00	1,000.00	1,500.00
6475 - TRAVEL/SUBSISTENCE	1,003.32	0.00	1,000.00	1,500.00	1,500.00
6480 - DUES	625.00	1,050.00	1,000.00	1,100.00	1,250.00
6490 - SUBSCRIPTIONS/PUBLICATIONS	0.00	0.00	0.00	125.00	125.00
SUPPLIES AND SERVICES	474,812.70	569,106.54	146,700.00	198,235.00	116,485.00
6610 - AWARDS & DAMAGES	0.00	400,000.00	0.00	0.00	0.00
6616 - PAYMENT OF SAC	65,120.00	186,480.00	0.00	0.00	0.00
6620 - PROPERTY TAX/SPECIAL ASSESS	0.00	13,751.85	0.00	15,000.00	0.00
6640 - DESIGNATED MISCELLANEOUS	25,000.00	50,000.00	25,000.00	62,500.00	50,000.00
MISCELLANEOUS EXPENSE	90,120.00	650,231.85	25,000.00	77,500.00	50,000.00
6710 - LAND	11,687.29	40,309.50	0.00	0.00	0.00
6760 - IMPROVEMENTS	1,099,706.04	8,616.23	0.00	0.00	0.00
CAPITAL OUTLAY	1,111,393.33	48,925.73	0.00	0.00	0.00
EXPENDITURES	1,766,644.79	1,415,941.39	362,500.00	467,635.00	364,285.00
OTHER FINANCING:					
TRANSFERS IN	(961,763.40)	(186,480.00)	0.00	0.00	0.00
TRANSERS OUT	429,508.84	812,169.95	0.00	0.00	0.00
GAIN/LOSS ON DISPOSAL OF ASSET	0.00	0.00	0.00	0.00	0.00
OTHER FINANCING	(532,254.56)	625,689.95	0.00	0.00	0.00
Total 02190 - ECONOMIC DEVELOPMENT AUTHO	1,147,328.96	1,178,060.01	(500.00)	65,635.00	14,285.00